

# AI in Real: Today and Tomorrow

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# Artificial Intelligence

is the science of training systems to  
emulate human tasks through  
Learning and Automation



Understand  
Context



Learn  
Patterns



Recognize  
Objects



# LEARNING & AUTOMATION

Artificial  
Intelligence

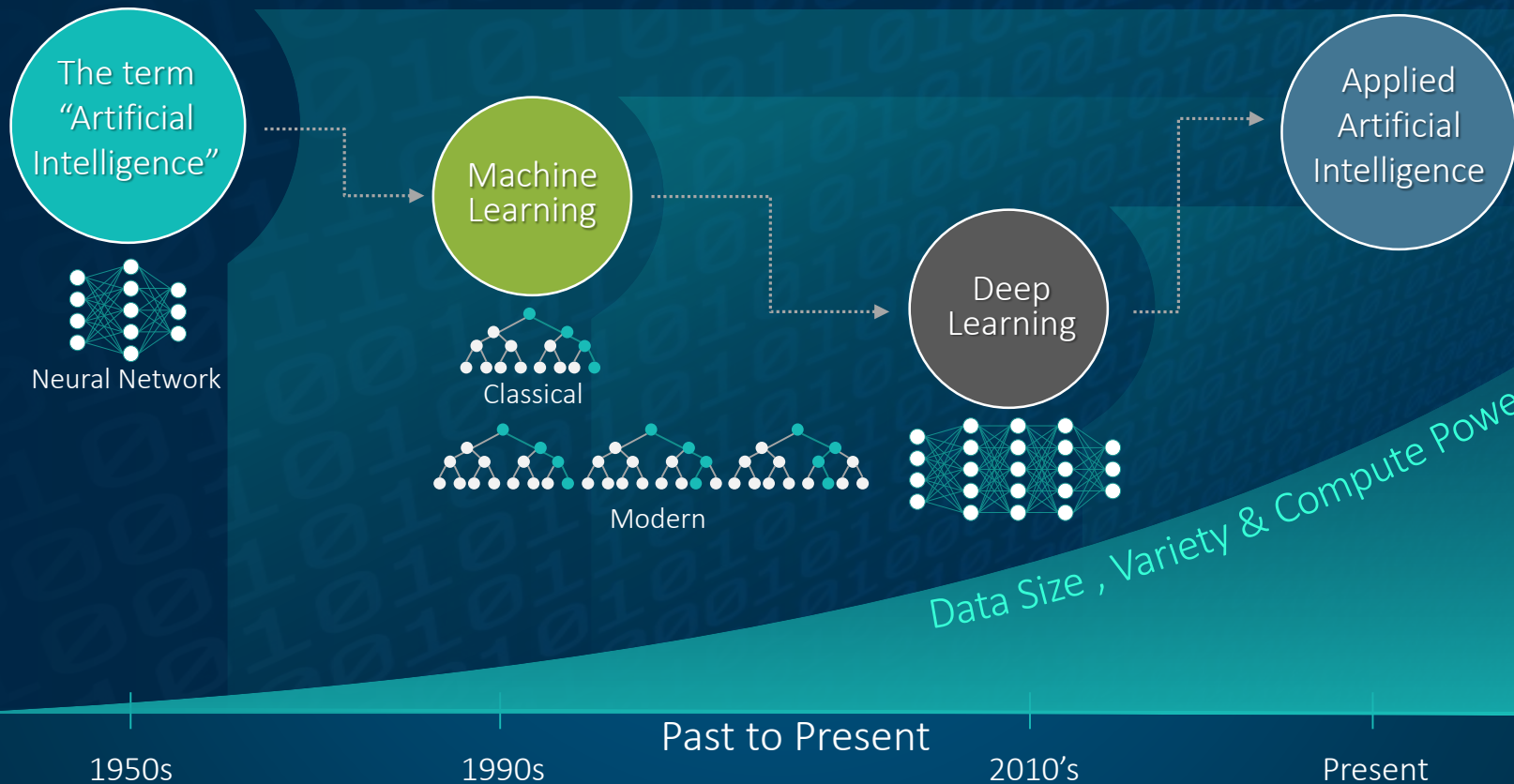


Human  
Capability





## Evolution



# Today, AI is seen as both Threat and Opportunity

## THREAT

### IRRATIONAL

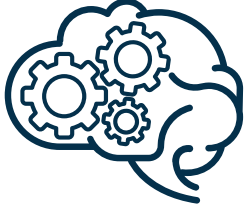
Massive Job Loss  
Robots Replace Humans

### RATIONAL

Lose Competitive Edge  
Bias and Discrimination  
Lose Autonomy and Control

## OPPORTUNITY

Gain Competitive Edge  
Find Growth Trends  
Customer Centricity  
New Capabilities  
Efficiency in Process  
Process Elimination  
Workforce Transformation  
Reduced Time to Value  
Reduced Cost  
Improved Margin

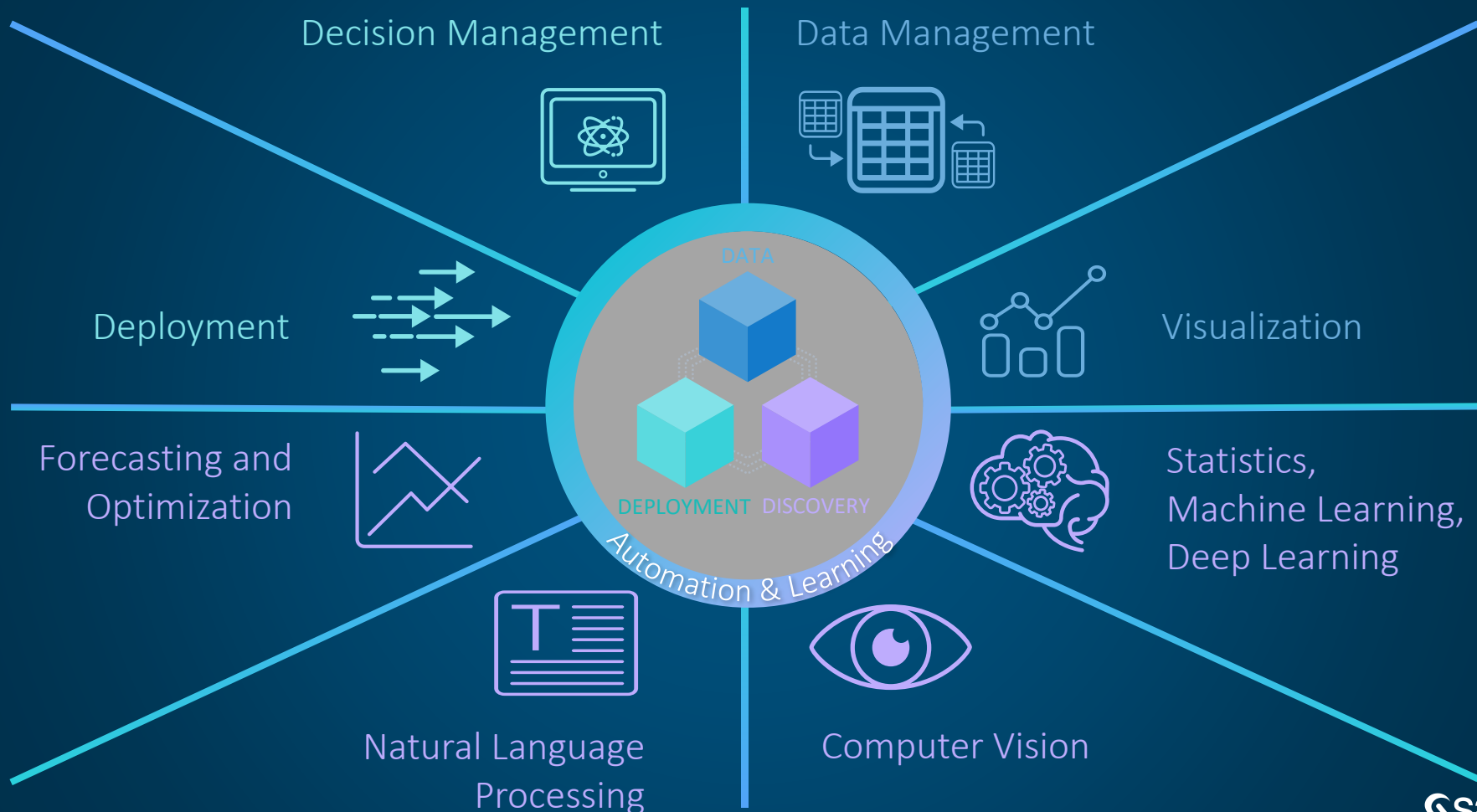


# 61%

of organizations picked Machine Learning and AI as the most significant data initiative for next year

Source: Machine Learning and AI survey,  
O'Reilly Media and MemSQL, 2018

Tomorrow, AI will  
impact your industry



“Only 8%

*of companies effectively scale  
their analytic initiatives.* ”

McKinsey 2018

*WHY IS IT SO DIFFICULT?*





## CHALLENGES

How does **artificial intelligence** fit into our current business paradigm?

We can't get our models into production in a **timely manner**.

We need **flexibility** in our software deployment patterns.

We can't find, **hire & retain** enough high-level talent.

We are struggling to adopt the **data-driven decision making** within our **corporate culture**.



CHOICE  
& AUTOMATION



OPENNESS  
& INTEGRATION



LEARNING  
& EXPLAINING



FAST  
DEPLOYMENT

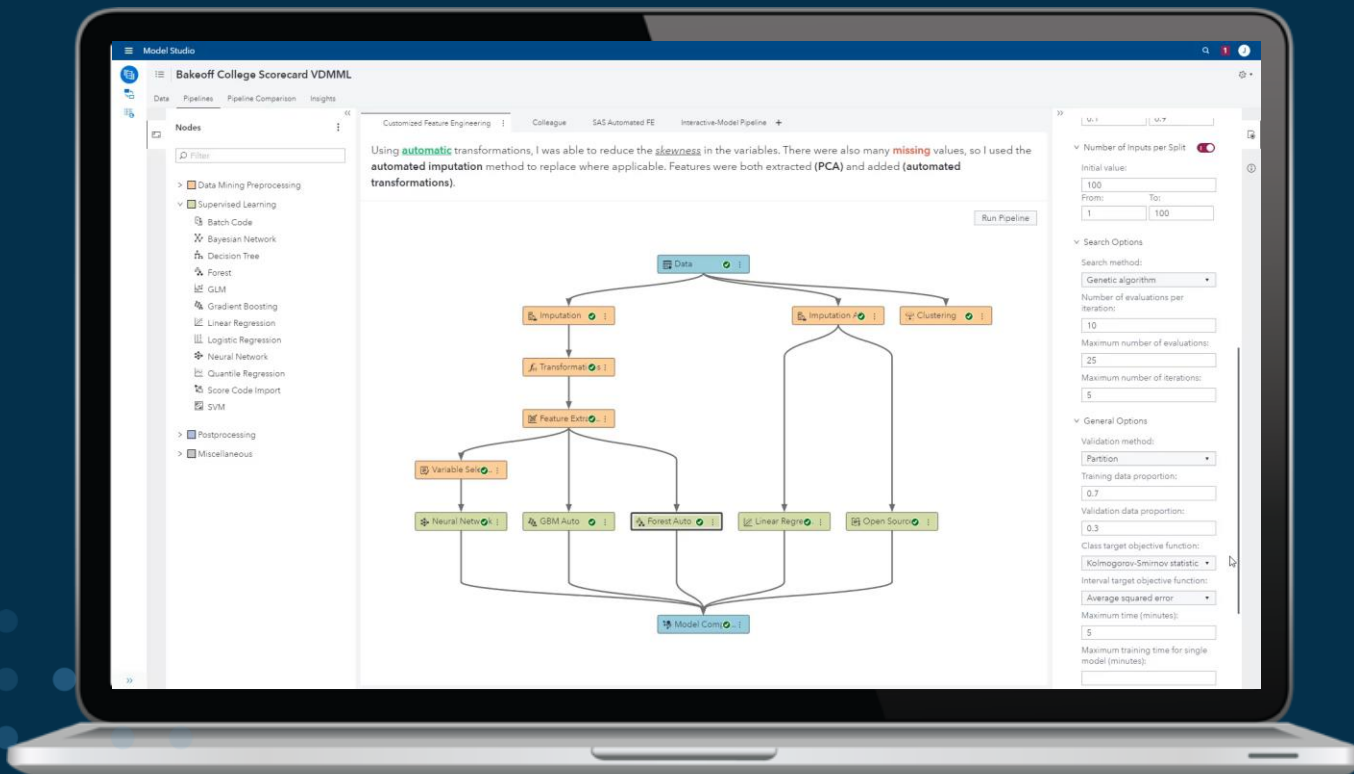


ANALYTICS  
ORCHESTRATION

# F.A.T.E.

Fairness, Accountability, Transparency, Explainability

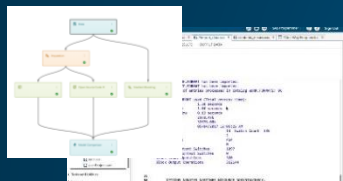
# Explainability in Simple Language



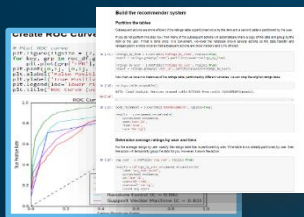


# What does it mean to be “Open”?

## Interface



- SAS® Program
- SAS® Visual Data Mining and Machine Learning



- R or Python coding environment

## Analytics Engine



Open source  
Model



SAS®  
Model



CAS or ESP



# How to Develop and Deploy Complex Models Easily?

## SAS DLpy Package on GitHub

### Train the model

```
model.fit(train_image, mini_batch_size=12, max_epochs=20, optimizer=dict(algorithm=dict(method='adam', learningrate=.001)))
```

NOTE: Training based on existing weights.

WARNING: Source layer conv1 to batch normalization layer bn\_conv1 includes a bias term.

NOTE: The Synchronous mode is enabled.

NOTE: The total number of parameters is 23514243.

NOTE: The approximate memory cost is 82974.00 MB.

NOTE: Loading weights cost 0.23 (s).

NOTE: Initializing each layer cost 282.85 (s).

NOTE: The total number of threads on each worker is 32.

NOTE: The total mini-batch size per worker is 12.

NOTE: The maximum mini-batch size per worker is 12.

NOTE: Target variable: \_label\_

NOTE: Number of levels for the target variable is 3.

NOTE: Levels for the target variable are:

NOTE: Level 0: NoDamage

NOTE: Level 1: Major

NOTE: Level 2: Minor

### Model Deployment

Create Astore & ONNX of deep learning model

```
model1.deploy(path='/data/model/CarDamage', output_format='astore')
```

```
model1.deploy(path='/data/model/CarDamage', output_format='onnx')
```

- RNN based tasks: text classification, text generation, and sequence labeling
- Object detection
- Time series processing and modeling
- Processing audio files and creating speech recognition models
- Additional pre-defined network architectures such as DenseNet, DarkNet, Inception, and Yolo
- Enhanced data visualization and metadata handling

Note: With the release of DLpy 1.0, we moved to python-style functions and parameters. This might break your old code with camelCase parameters and functions.



ONNX

[News](#)

[About](#)

[Supported Tools](#)

[Tutorials](#)

[Model Zoo](#)

[GitHub](#)

# ONNX

OPEN NEURAL NETWORK EXCHANGE FORMAT

The new open ecosystem for interchangeable AI models



# Fast Deployment of AI in Production



# Automation & Learning in Business Applications

## Credit Scoring Next Best Offers



# Fraud



# Customer Segmentation



## Online Recommendations



## Predictive Asset Maintenance



## Targeted Acquisition / Retention / Attrition



## Real-time Ad placements



# Natural Language Processing



# Network Intrusion Detection



# Computer Vision for Damage Classification





# Real AI Implementations



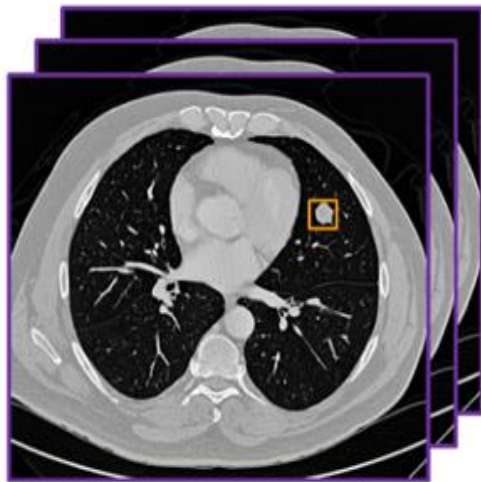


Force a breakthrough by  
developing innovative treatments  
for cancer.

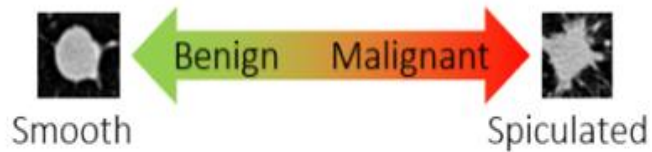


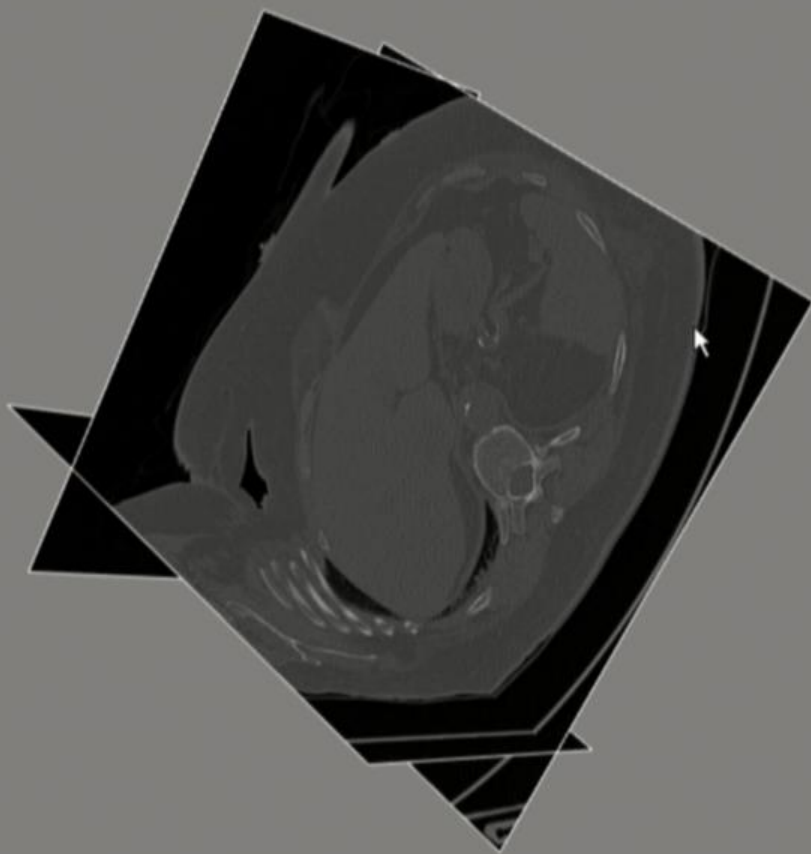
Needed to provide physicians a better way  
to diagnose liver and brain cancer.

## Lung Nodule Classification



3D Lung CT





## Nodule Diagnosis

Diagnosis Chart

Data

Objects

Outline

Options

Roles

Actions

Rules

Filters

Ranks

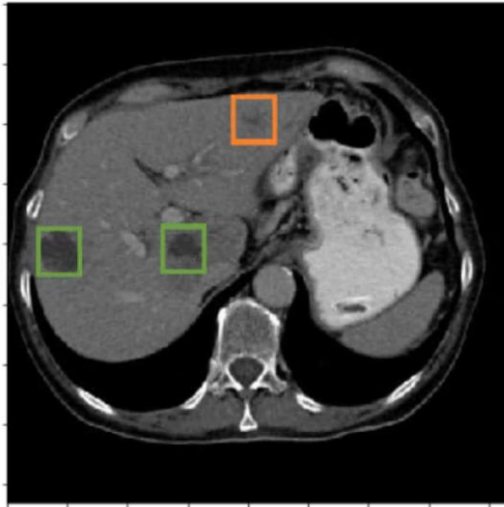
# Patient Nodule Diagnoses



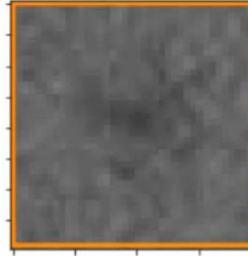
PatientID	X Pos	Y Pos	Z Pos	Nodule Width	Nodule Height	Nodule Computed Area	Feature Engineering	Deep Learning	Diagnosis
LUNGx-CT024	97	274	197	20	20	400	1	0	benign
LUNGx-CT019	114	345	131	36	36	1.3K	0	1	malignant
LUNGx-CT009	165	200	164	19	19	361	0	0	benign
LUNGx-CT003	359	359	146	31	31	961	1	1	malignant
LUNGx-CT002	311	328	205	37	37	1.4K	0	0	benign
CT-Training-LC009	129	279	63	39	43	1.7K	1	0	malignant
CT-Training-LC003	365	314	70	19	19	361	1	1	malignant
CT-Training-LC002	132	352	70	14	14	196	0	1	malignant
CT-Training-BE007	371	190	194	29	32	928	0	0	benign
CT-Training-BE001	396	288	169	12	12	144	0	0	benign



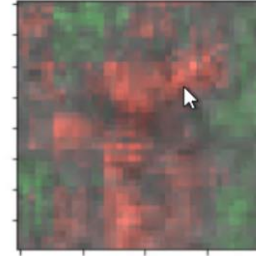
## Report



Potential Lesion



Explanations



The model has found two lesions with high probabilities (green boxes) and one potential lesion (orange box) from the scan. The potential lesion area and the explanations are shown above. The red pixels in the explanations highlight the area that contributes to the lesion prediction according to the model. The green pixels highlight the area that the model finds unlikely to contain a lesion.

Image  
data

Object  
Detection

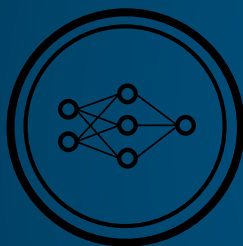
Unstructured &  
Structured data

Learning &  
Automation

Reports to  
Physicians



+



+



+



=



X-Rays  
MRIs  
CT-Scan

CNN for detecting  
Nodules and  
Lesions

Medications  
Family history  
Diet  
Lifestyle

Treatment possibilities  
and options

A person with short dark hair, seen from the back, is looking at a large digital display in a clinical setting. The display shows various medical scan images, including a prominent axial CT scan of a head. The person is wearing a blue t-shirt. The background is slightly blurred, showing other parts of the room and possibly other screens.

## Results

“ An in-depth scan has a lot of data and the outcomes can be improved with the use of advanced analytics on patients' health data and history. ”

Geert Kazemier  
Cancer Center Amsterdam



Global manufacturers of heavy  
trucks based in Sweden and  
owned by AB Volvo.







New service offering for their  
customers that increases vehicle uptime



Air temperature

Humidity

Transmission

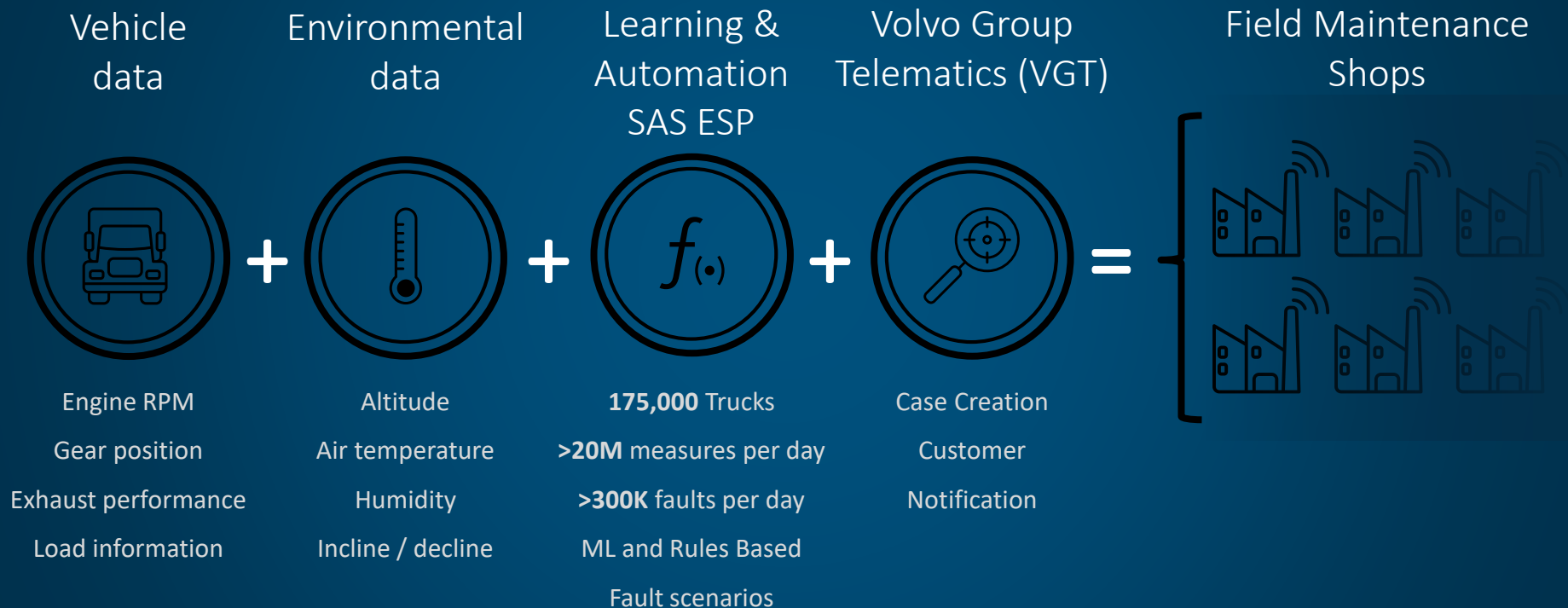
Exhaust

Fault nodes  
on engine

RPM

Incline or decline







## Results

25%

Reduction in  
repair time

## CHALLENGES



Minimal understanding of customer complaints



Reduced loyalty by 17%- 34%



Increased Customer Churn

## ENABLERS



Natural Language Processing algorithms



Lapse propensity models

# Voice of the Customer

## Natural Language Processing



Results



£5m p.a.

Savings from identifying likelihood to  
leave with 90% accuracy at FNOC



ATM Forecasting

Machine Learning

## CHALLENGES



High replenishment  
cost



Low customer  
satisfaction



Takes too long to  
update forecasts

## ENABLERS



Advanced ML  
Forecasting



What if / Scenario  
analysis



# 33%

improvement in daily *cash brought back*. 20% reduction in daily *cash out* events. 10% reduction in *replenishment* trips.

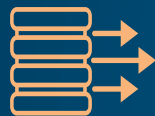
## Results

# Smart City - Traffic Surveillance



Detect 'auto-rickshaws' through traffic intersections

Track their movement and speed through the traffic lights



Train Model Offline

Score Online





Automate the detection of risk  
on the utility lines at scale and  
optimize maintenance











URGENT

38.57598

-121.4744

EncrVe

```
events in a block in 59.364000 milliseconds
01-17T15:40:51.738; WARN ; 00014637; DF.ESP; (dfESPContquery.cpp:871); [ContQuery0011]
Pcontquery::runMT() window <<esp>>::<<detectionProject>>::<<contquery>>::<<resized>> processed
events in a block in 22.208000 milliseconds
01-17T15:40:51.810; WARN ; 00014639; DF.ESP; (dfESPContquery.cpp:871); [ContQuery0011]
Pcontquery::runMT() window <<esp>>::<<detectionProject>>::<<contquery>>::<<w_score>> processed
events in a block in 71.007000 milliseconds
01-17T15:40:51.842; WARN ; 00014640; DF.ESP; (dfESPContquery.cpp:871); [ContQuery0011]
Pcontquery::runMT() window <<esp>>::<<detectionProject>>::<<contquery>>::<<resized>> processed
events in a block in 75.256000 milliseconds
01-17T15:40:51.910; WARN ; 00014642; DF.ESP; (dfESPContquery.cpp:871); [ContQuery0011]
Pcontquery::runMT() window <<esp>>::<<detectionProject>>::<<contquery>>::<<w_score>> processed
events in a block in 67.869000 milliseconds
01-17T15:40:52.020; WARN ; 00014643; DF.ESP; (dfESPContquery.cpp:871); [ContQuery0011]
Pcontquery::runMT() window <<esp>>::<<detectionProject>>::<<contquery>>::<<resized>> processed
events in a block in 21.183000 milliseconds
01-17T15:40:52.071; WARN ; 00014645; DF.ESP; (dfESPContquery.cpp:871); [ContQuery0011]
Pcontquery::runMT() window <<esp>>::<<detectionProject>>::<<contquery>>::<<w_score>> processed
```









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# Addressing the Talent Gap



## Educators & Students

### SAS Viya for Learners

Free for Educators & their students  
Full suite of cloud-based software  
SAS, R & Python through Jupyter notebooks  
Course material



## Independent Learners

### Coursera

4 programming and statistics courses

### Upcoming

Machine Learning on SAS Viya  
Using SAS Viya APIs w/ Python & R

### E-Learning

Machine Learning Using SAS Viya



## Certifications

### Data Scientist

Big Data + Advanced Analytics

### AI & Machine Learning Professional

Machine Learning + Forecast &  
Optimization + Natural Language  
Processing + Computer Vision

A nighttime city skyline with illuminated skyscrapers and palm trees. In the foreground, a multi-lane highway shows long-exposure light trails from cars, with white and red streaks. Three semi-transparent hexagonal overlays are positioned over the image: one on the left showing a building, one in the center showing a road view, and one on the right showing a building. A large blue diagonal shape covers the bottom-left portion of the slide.

# תודה

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